



Virtual Enrollments

Identify your prospects and how you will reach them.

Phone calls and email campaigns

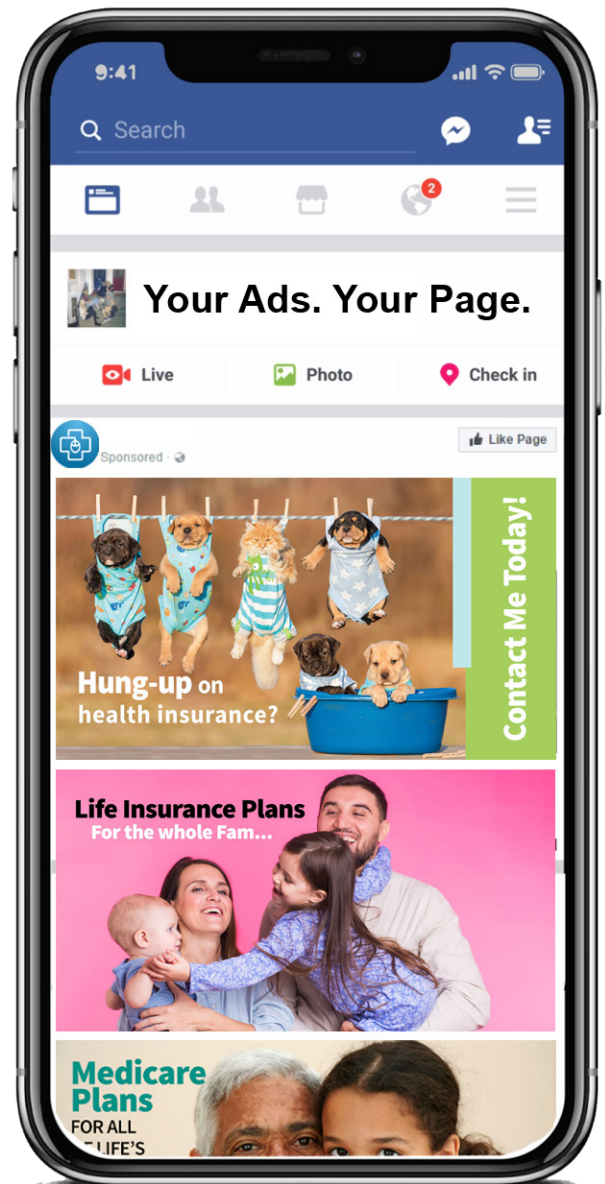
- Existing clients, friends, family and neighbors - referrals
- Physician's office
- Small Business
- Churches and other similar organizations
- Tax Pro's and CPA's
- Senior Centers

Direct mail and print ads

- Co-op opportunities
- Postcards
- Flyers
- Magazine, newspaper, and other publications

Social media

- Facebook
- LinkedIn
- Twitter
- Instagram



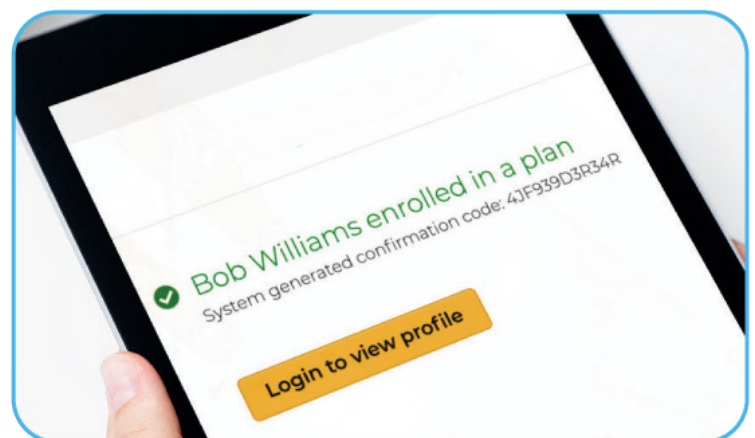
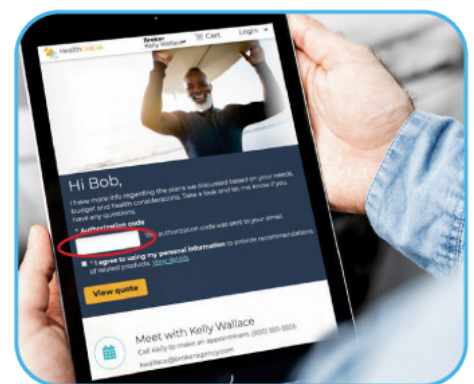
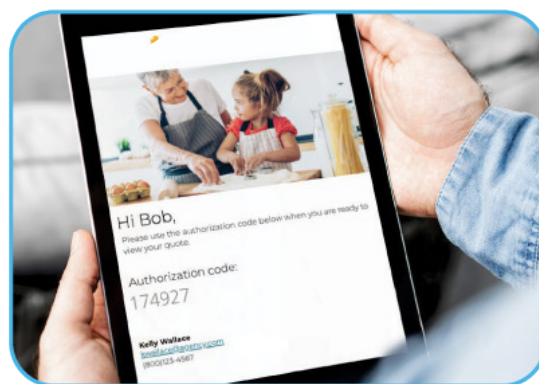
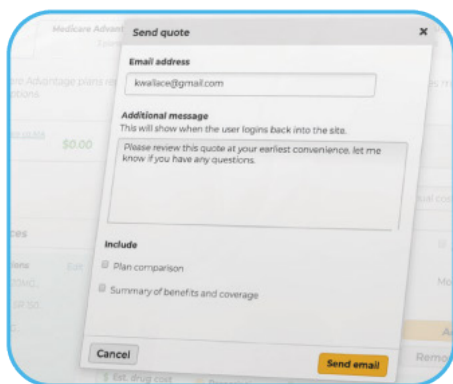
Meet with them virtually. Contact without contact.

Complete enrollments over the phone (FaceTime or Zoom if needed)

Familiarize yourself with and utilize screen sharing apps

Online enrollment systems!

- HealthSherpa
- ConnectureDRX
- Carrier platforms







Follow through the sale to effectuation.

Binding payments

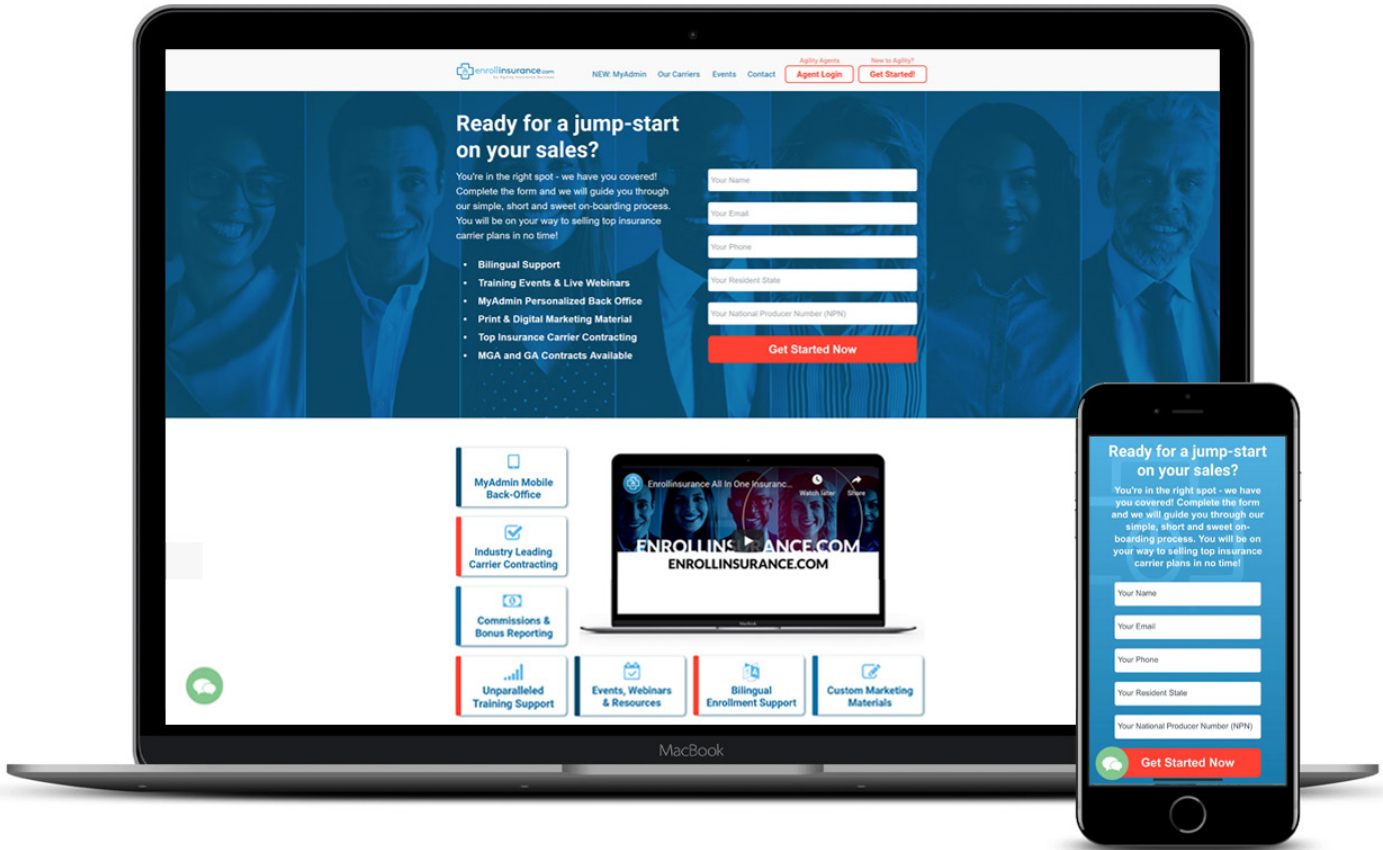
Documentation needed

Customer service

Referral growth and residual income!

 Horizon Blue Cross Horizon Blue Cross Blue Shield of New Jersey	\$ 110 Monthly premium	\$1,250 Deductible	\$3,500 Max out-of-pocket
 Ambetter Balanced Care	\$ 85 Monthly premium	\$1,800 Deductible	\$3,900 Max out-of-pocket
 Oscar Bronze HMO	\$ 75 Monthly premium	\$2,500 Deductible	\$4,200 Max out-of-pocket
	Doctor visit	\$10 copay	
	Specialist visit	\$15 copay	
	Generic drug	\$20 copay	

Compare [View plan details](#) [Add to cart](#)



LET'S GO VIRTUAL

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